

# 2013 SUARTERY REPORT MARCH 31,

# First National Bank Modaraba

Managed By: National Bank Modaraba Management Company Limited (A wholly owned subsidiary of National Bank of Pakistan)

# First National Bank Modaraba

Interim Financial Statements For the Quarter Ended March 31, 2013

# CONTENTS

Corporate Information	2
Director' Report	3
Condensed Interim Balance Sheet	4
Condensed Interim Profit and Loss Account	5
Condensed Interim Statement of Comprehensive Income	6
Condensed Interim Cash Flow Statement	7
Condensed Interim Statement of Changes in Equity	8
Notes to the Condensed Interim Unaudited Financial Statements	9-12

# **CORPORATE INFORMATION**

Board of Directors	Mr. Wajahat A. Baqai Mr. Khawaja Waheed Raza Syed Mustafa Kamal Mr. Jamal Nasim Mr. Sadiq-ul-Huda Mr. Javaid Sadiq	Director Director Director Director Director Chief Executive Officer
Chief Financial Officer/ Company Secretary	Mr. Abbas Azam	
Audit Committee	Mr Jamal Nasim Mr. Wajahat A. Baqai Mr. Khawaja Waheed Raza	Chairman Member Member
HR & Remuneration Committee	Mr. Khawaja Waheed Raza Mr. Wajahat A. Baqai Syed Mustafa Kamal	Chairman Member Member
Shari'ah Advisor	Mufti Abdul Sattar Laghari	
Auditors	Horwath Hussain Chaudhury & Co. (A member firm of Crowe Horwath Inte	
Bankers	National Bank of Pakistan Bank Alfalah Limited Al Baraka Islamic Bank Habib Bank Limited Allied Bank Limited MCB Bank Limited First Women Bank Limited Bank Islami Pakistan Limited	
Legal Advisor	Cornelius Lane & Mufti Advocates and Solicitors Nawa-i-Waqt House 4 – Shahrah-e-Fatima Jinnah, Laho Tel.: 36360824, Fax: 36303301	re
Shares Registrar	Hameed Majeed Associates (Pvt.) L H. M. House, 7 – Bank Square, Laho Tel: 37235081-2, Fax: 37358817	
Registered Office	5 <sup>th</sup> Floor, NBP RHQs Building, 26 – McLagon Road, Lahore Tel: 042-99211200, Fax: 042-992132 URL: http://www.nbmodaraba.com E-mail: <u>info@nbmodaraba.com</u>	47

#### **DIRECTORS' REPORT**

On behalf of the Board of Directors of National Bank Modaraba Management Company Limited (NBMMCL), the management company of First National Bank Modaraba (FNBM), I am pleased to present the quarterly report, together with unaudited financial statements of FNBM for the quarter and nine months ended March 31, 2013.

During the nine months period under review FNBM focused primarily on Ijaraha and entered into new Ijaraha arrangements amounting to Rs.423 Millions. On the liability side COMs was the main instrument for generating funds. As a result FNBM has managed to maintain its balance sheet footing at Rs.1.979 Billion as on March 31, 2013 as against Rs.1.962 Billion on June 30, 2012.

The total income decreased by 7.1% from Rs.445.2 Millions to Rs.413.4 Million as compared with the corresponding nine months period. On the other hand the finance costs reduced by 30% because of low average outstanding borrowings during the period under review as compared to the last year. The significant reduction in KIBOR during the period as compared to the corresponding period last year also had an impact on the income. As a result, compared to the corresponding period, the profitability reduced from Rs.17.1 Millions to Rs.13.2 Millions in this period. The EPC stood at 0.53 for the period under review as compared to 0.68 for the corresponding period.

Finally, I would like to, if I may, thank to the valued certificate holders for their patronage and consistent support in the prevailing challenging scenario. Besides, I extend my sincere gratitude to Registrar Modarabas, SECP and Modaraba Association of Pakistan for their continued guidance and support.

Javaid Sadiq Chief Executive Officer Lahore: April 29, 2013

# CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT MARCH 31, 2013

AS AT MARCH 31, 2013	Note	(Un-audited) March 31 2013 Rupees	(Audited) June 30 2012 Rupees
ASSETS			
<b>Current assets</b> Cash and bank balances Ijarah rental receivable Advances, prepayments and other receivables		43,928,116 62,605,616 162,102,165	17,414,896 61,138,915 112,534,951
Accrued Profit Short-term investments Short-term morabaha investment - secured Current portion of non-current assets		4,521,316 1,787,112 642,193,167 40,905,488 958,042,980	15,484,215 1,734,024 695,922,758 57,425,977 961,655,736
<b>Non - current assets</b> Net investment in ijarah Long-term morabaha investment - secured Long-term loans and deposits Fixed assets under ijarah arrangements Fixed assets - tangible	<b>5</b> 6 6	53,345,534 39,693,788 4,259,024 922,617,131 1,591,496	74,739,723 30,235,221 3,430,690 891,244,292 1,662,582
Total Assets		1,021,506,973	1,001,312,508
		1,373,343,333	1,302,300,244
LIABILITIES Current liabilities Creditors, accrued and other liabilities Accrued profit payable Short-term finances - secured short-term certificates of musharaka - unsecured Current portion of non-current liabilities	7	45,675,565 20,912,530 413,878,216 311,435,990 367,910,775 1,159,813,076	44,704,665 22,725,644 634,897,699 81,177,255 365,380,170 1,148,885,433
Non - current liabilities Long-term security deposits Long-term certificate of musharaka - unsecured Long-term finances - secured Deferred morahaba income Total liabilities NET ASSETS	8 9	223,078,118 75,830,000 180,500,009 12,347,995 491,756,122 1,651,569,198 <b>327,980,755</b>	175,802,255 113,838,077 181,666,659 2,999,875 474,306,866 1,623,192,299 <b>339,775,945</b>
Represented by:			
CAPITAL AND RESERVES			
Certificate capital Reserves	10	250,000,000 77,980,755	250,000,000 89,775,945
CONTINGENCIES AND COMMITMENTS	11		000 775 0 / 5
		327,980,755	339,775,945

The annexed notes from 1 to 16 form an integral part of these financial statements

DIRECTOR

CHIEF EXECUTIVE OFFICER Lahore: April 29, 2013 DIRECTOR

CHIEF FINANCIAL OFFICER

#### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

		Nine Months ended		Quarte	Quarter ended		
		(Un-audited) March 31 2013	(Un-audited) March 31 2012	(Un-audited) March 31 2013	(Un-audited) March 31 2012		
	Note	Rupe	es	Rupe	es		
REVENUE							
Income from ijarah		360,527,050	359,819,182	128,855,480	124,399,817		
Profit on morabaha investment		52,131,936	80,380,200	11,159,883	23,509,056		
Profit on musharaka investment		-	1,318,616	-	-		
Profit on bank deposits		32,113	105,328	-	25,165		
Gain on sale of short term investments		511,814	262,947	278,782	602,198		
(Loss) / Gain on sale of fixed asset		(509,584)	754,444	-	(133,489)		
Other income		730,241	2,559,325	183,699	85,116		
		413,423,570	445,200,042	140,477,844	148,487,863		
EXPENDITURES							
Finance cost		104,755,098	149,075,012	31,493,300	47,162,861		
Operating expenses	12	16,866,054	16,031,164	4,836,737	5,155,126		
Depreciation / amortization		261,130,407	244,581,713	95,476,776	82,526,863		
Allowance for potential ijarah & morabaha losses		16,000,000	16,500,000	5,000,000	5,000,000		
Impairment		-	-	-	-		
		398,751,559	426,187,889	136,806,813	139,844,850		
		14,672,011	19,012,153	3,671,031	8,643,013		
Modaraba Company's Management Fee		1,467,201	1,901,215	367,102	864,300		
PROFIT FOR THE PERIOD		13,204,810	17,110,938	3,303,929	7,778,713		
Unappropriated profit brought forward		45,820,756	48,711,542	28,741,461	31,177,323		
Profit available for appropriation		59,025,566	65,822,480	32,045,390	38,956,036		
Appropriation:							
Transfer to statutory reserve		2,640,962	3,422,188	660,786	1,555,744		
Dividend		25,000,000	25,000,000	-	-		
Unappropriated profit carried forward	•	31,384,604	37,400,292	31,384,604	37,400,292		
Earnings per Modaraba Certificate - Basic and							
diluted	:	0.53	0.68	0.13	0.31		

The annexed notes from 1 to 16 form an integral part of these financial statements

CHIEF EXECUTIVE OFFICER Lahore: April 29, 2013 DIRECTOR

DIRECTOR

CHIEF FINANCIAL OFFICER

#### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

	Nine Mont	ths ended	Quarter	ended
	(Un-audited) March 31	(Un-audited) March 31	(Un-audited) March 31	(Un-audited) March 31
	2013	2012	2013	2012
	Rupe	es	Rupe	es
Profit for the period	13,204,810	17,110,938	3,303,929	7,778,713
Other comprehensive income				
Net unrealized gain / (loss) in value of available for sale investments		-		
Total Comprehensive Income for the Period	13,204,810	17,110,938	3,303,929	7,778,713

The annexed notes from 1 to 16 form an integral part of these financial statements

CHIEF EXECUTIVE OFFICER DIRECTOR DIRECTOR CHIEF FINANCIAL OFFICER Lahore: April 29, 2013

(Un-audited)

(Un-audited)

#### CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

		(Un-audited)	(Un-audited)
		March 31,	March 31,
	N - 4 -	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES	Note	Rupees	Rupees
Profit for the year		13,204,810	17,110,938
Adjustments for:	r		
Depreciation / amortization		261,527,917	245,140,163
Allowance for potential ijarah & morabaha		16,000,000	16,500,000
Impairment loss-available for sale investment		-	-
Loss in value of short-term investments (Gain)/loss on sale of short-term investments		(53,088)	8,598
Finance costs		104,755,098	- 149,075,012
Profit on bank deposits		(32,113)	(105,328)
Dividend income		(278,782)	(103,328)
Gain on disposal of fixed assets		509,584	(754,444)
Can on disposal of fixed assets	I	382,428,616	409,592,456
Operating profit before working capital changes		395,633,426	426,703,394
		,,	-,,
Working capital changes	r	(40,400,070)	00.005.000
Decrease in advances, prepayments and other receivables		(49,468,376)	90,065,822
ljarah rentals receivable		(1,466,701)	(20,311,513)
Increase in accrued profit		10,962,899 22,005,897	21,750,488
Increase in short-term morabaha investment Decrease / (Increase) in short-term musharaka investment		22,005,697	(70,569,192) 100,000,000
Decrease / (increase) in investment in ijarah		26,388,559	61,964,170
Increase in long-term morabaha investment		4,929,567	47,668,056
Decrease in long-term musharaka investment		4,525,507	4,941,801
(Decrease) / increase in security deposits against ijarah		38,327,183	82,576,602
Increase in creditors, accrued and other liabilities		(970,900)	(9,882,364)
	L	50,708,128	308,203,870
Cash (used in) / generated from operations	-	446,341,554	734,907,264
Finance costs paid	ſ	(106,568,212)	(145,303,680)
Income taxes paid		(,,,	(14,805)
Dividend income received			-
Profit received on bank deposits		32,113	334,288
		(106,536,099)	(144,984,197)
Net cash used in operating activities	-	339,805,455	589,923,067
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of fixed assets	I	(423,233,266)	(442,809,090)
Proceeds on disposal of fixed assets		129,894,012	14,239,111
Long-term loans and deposits		(710,147)	(233,613)
Short-term investments			-
Net cash (used in) / from investing activities		(294,049,401)	(428,803,592)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long-term finance - net	1	3,833,353	(128,333,336)
Payment of long-term finances			-
Short-term certificate of musharaka - net		230,258,735	(42,716,287)
Long-term certificate of musharaka		(7,315,439)	57,538,077
Increase / (Decrease) in short-term finance - net		(221,019,483)	(24,860,735)
Profit distribution to the modaraba certificate holders		(25,000,000)	(25,000,000)
Net cash from financing activities		(19,242,834)	(163,372,281)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS		26,513,220	(2,252,806)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	-	17,414,896	8,140,110
CASH AND CASH EQUIVALENTS AT END OF YEAR	-	43,928,116	5,887,304
The annexed notes from 1 to 16 form an integral part of these financial statements	-		

CHIEF EXECUTIVE OFFICER Lahore: April 29, 2013 DIRECTOR

CHIEF FINANCIAL OFFICER

DIRECTOR

Capital /

Statutory reverse

Unappropriated Total reserves Total equity

profits

#### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

Certificate

capital

			Rupees		
			Rupees		
Balance as at June 30, 2011	250,000,000	38,427,885	48,711,542	87,139,427	337,139,427
Profit for the period ended March 31, 2012	-	-	17,110,938	17,110,938	17,110,938
Transferred to statutory reserves		3,422,188	(3,422,188)	-	-
Net unrealized gain on investments available for sale		-	-	-	-
Profit Distribution @ Re.1.0 per modaraba certificate			(25,000,000)	(25,000,000)	(25,000,000)
Balance as at March 31, 2012	250,000,000	41,850,073	37,400,292	79,250,365	329,250,365
Profit for the period ended June 30, 2012		-	10,525,580	10,525,580	10,525,580
Transferred to statutory reserves		2,105,116	(2,105,116)	-	-
Net unrealised loss on available for sale investments		-	-	-	-
Balance as at June 30, 2012	250,000,000	43,955,189	45,820,756	89,775,945	339,775,945
Profit for the period ended March 31, 2013		-	13,204,810	13,204,810	13,204,810
Transferred to statutory reserves		2,640,962	(2,640,962)	-	
Profit distribution	-	-	(25,000,000)	(25,000,000)	(25,000,000)
Balance as at March 31, 2013	250,000,000	46,596,151	31,384,604	- 77,980,755	- 327,980,755

The annexed notes from 1 to 16 form an integral part of these financial statements

CHIEF EXECUTIVE OFFICER Lahore: April 29, 2013

CER DIRECTOR

DIRECTOR

CHIEF FINANCIAL OFFICER

#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

#### 1 General Information

First National Bank Modaraba "the Modaraba" is a multi purpose, perpetual and multi dimensional Modaraba formed under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and rules framed thereunder and is managed by National Bank Modaraba Management Company Limited (a wholly owned subsidiary of National Bank of Pakistan), incorporated in Pakistan under the Companies Ordinance, 1984 and registered with Registrar of Modaraba Companies. The registered office of the Modaraba is situated at 5th Floor, National Bank of Pakistan, Regional Headquarters Building, 26 - Mc Lagon Road, Lahore. The Modaraba is listed on Karachi and Lahore stock exchanges. The Modaraba commenced its business operations on December 04, 2003.

#### 2 Basis Of Preparation

- 2.1 These condensed interim financial statements have been prepared in accordance with the directives issued by the Securities & Exchange Commission of Pakistan (SECP) and are in compliance with the International Accounting Standard 34 (Interim Financial Reporting) and being submitted to certificate holders as required by Section 245 of the Companies Ordinance, 1984.
- 2.2 These financial statements should be read in conjunction with annual audited financial statements for the year ended June 30, 2012. Comparative balance sheet is extracted from annual audited financial statements for the year ended June 30, 2011 whereas profit and loss account, comparative statement of changes in equity and comparative cash flows statement are stated from unaudited interim financial information for the nine months ended on March 31, 2012.
- 2.3 These financial statements have been prepared under the historical cost convention, except for short term investments that are measured at fair value in accordance with the requirements of International Accounting Standard 39 (Financial Instruments Recognition and Measurement).
- 2.4 These condensed interim financial statements are unaudited.
- 2.5 These condensed interim financial statements are presented in Pak rupees, Which is the Modaraba's functional and presentational currency. Currency
- 3 Accounting Policies
- 3.1 The accounting policies adopted for the preparation of these condensed interim financial statement, are consistent with those applied in the preparation of published financial statements of Modaraba for the year ended June 30, 2012.

#### 4 Taxation

Under the current tax law, the income of non-trading Modarabas is exempt from tax provided that they distribute ninety (90) percent of its profits as cash dividend to the certificate holders out of current period's total profit after appropriating statutory reserves. Where such profit is not distributed, provision for tax is made on taxable income at the current tax rates applicable to Modaraba after taking into account the available tax exemptions and tax credits, if any. The Modaraba intends to continue availing the tax exemption and hence no provision has been made in condensed interim condensed financial statement for the tax liability of nine months ended March 31, 2013.

5	NET INVESTMENT IN IJARAH	Note	March 31 2013 Rupees	June 30 2012 Rupees
5		Note	Rupees	Rupees
	Minimum ijarah rentals receivable		103,199,190	126,965,822
	Residual value	_	6,673,199	21,259,971
	Gross investment in ijarah	-	109,872,389	148,225,793
	Less: Unearned finance income		21,444,168	33,409,013
	Net investment in ijarah	-	88,428,221	114,816,780
	Less: allowance for potential ijarah losses		4,920,743	4,920,743
	Less: Current portion of net investment in ijarah		30,161,944	35,156,314
		-	53,345,534	74,739,723

6	FIXED ASSETS	Note	March 31 2013 Rupees	June 30 2012 Rupees
	Assets under Ijarah arrangements	6.1	922,617,131	891,244,292
	Assets under own use	6.2	1,591,496	1,662,582
		-	924,208,627	892,906,874
6.1	Assets under Ijarah arrangements	-		
	Written down value-at beginning of period/year		891,244,292	725,840,696
	Additions at cost		422,906,842	565,681,090
	Less:			
	Written down value of assets disposed off	ſ	130,403,596	51,895,653
	Depreciation / amortization charged during the period/year		261,130,407	348,381,841
			391,534,003	400,277,494
		_	922,617,131	891,244,292
6.2	Assets under own use	-		
	Written down value-at beginning of period/year		1,662,582	1,416,498
	Additions at cost		326,424	1,059,545
	Less: depreciation / amortization charged during the period/year		397,510	674,794
	Written down value of assets disposed off		-	138,667
		-	1,591,496	1,662,582

#### 7 SHORT-TERM CERTIFICATES OF MUSHARAKA - UNSECURED

During the period the modaraba has issued Certificates of Musharaka which are repayable within next twelve months. The estimated share of profit payable on quarterly basis on these certificates ranges from Rs 9.00% to 11.75% per annum. March 31

Juno 30

		Warch 51	Julie 30
		2013	2012
8	LONG-TERM CERTIFICATE OF MUSHARAKA - UNSECURED	Rupees	Rupees
	Certificate of Musharaka	135,322,638	78,600,000
	Less: Current portion	59,492,638	-
		75,830,000	78,600,000

8.1 Amount represents the long-term Certificates of Musharaka issued through private placements. The estimated share of profit payable on quarterly basis on these certificates ranges from Rs 8.4% to 12.75% per annum.

#### 9 LONG-TERM FINANCES

	Finance under musha	araka arrangements			
	From National Bank of	Pakistan		305,500,000	415,833,319
	Finance under morab	aha arrangements			
	From other financial ins	stitutions	_	125,000,008	233,333,339
				430,500,008	649,166,658
	Less: Current portion			249,999,999	336,666,667
			-	180,500,009	312,499,991
10	CERTIFICATE CAPITA	AL	-		
	Number of c	ertificate			
	2013	2012			
	Authorized:				
	60,000,000	60,000,000	Modaraba certificates of Rs.10 each.	600,000,000	600,000,000
	Issued, subscribed a	nd paid up:			
	25,000,000	25,000,000	Modaraba certificates of Rs.10 each fully paid in cash.	250,000,000	250,000,000

10.1 7,500,000(June 2010: 7,500,000) certificates are held by National Bank Modaraba Management Company Limited.

#### CONTINGENCIES AND COMMITMENTS 11

#### Contingencies There was no change in the status of contingencies as stated in financial statements for the nine months ended March 31, 2013. Commitments

82,711,000 128,000,000 Ijarah facilities approved but not disbursed

		Nine mont	hs ended	Quarter	ended
		March 31	March 31	March 31	March 31
		2013	2012	2013	2012
12	OPERATING EXPENSES	Rupe	es	Rupe	es
	Salaries, allowances and other benefits	13,948,993	12,289,234	4,120,158	3,808,388
	Communication expenses	212,398	195,037	66,260	62,641
	Traveling and conveyance	256,488	332,502	64,220	124,870
	Vehicle running expenses	246,818	231,610	86,967	62,649
	Postage and stamps	42,068	49,400	5,569	7,940
	Advertisement	66,780	54,630	-	1,250
	Legal and professional charges	430,697	1,162,465	189,085	550,771
	Auditor's remuneration	106,480	96,800	-	-
	Repairs and maintenance	401,989	259,776	74,948	97,855
	Insurance	73,581	238,210	-	40,307
	Stationery, printing and other expenses	383,939	332,453	104,833	85,906
	Depreciation / amortization	397,510	558,450	42,480	196,374
	Entertainment	167,880	137,461	61,140	54,234
	Other sundry expenses	130,433	93,136	21,077	61,941
		16,866,054	16,031,164	4,836,737	5,155,126

#### 13 BALANCES AND TRANSACTIONS WITH RELATED PARTIES

13.1 Modaraba management fee at the rate of 10 % of profit before tax has been recorded as payable to National Bank Modaraba Management Company Limited, under section 18 of the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980.

13.2 Details of other transactions with related parties and balances outstanding with them at the end of nine month are as follows:

	March 31 2013 Rupees	June 30 2012 Rupees
Balances outstanding at the period end		
National Income Daily Account with National Bank of Pakistan (running balance)	15,629,605	15,835,593
Finances under Musharaka arrangement from National Bank of Pakistan	390,865,322	374,078,414
Net investment in Ijarah finance to National Bank Limited	49,931,200	53,292,449
Current Account with National Bank	1,098,590	581,698
Balance payable to Modaraba Management company	1,815,925	1,348,724
	Nine months ended	

March 31

2013

March 31

2012

			2013	2012
Transactions with related parties		-	Rupees	
Related Party	Relationship	Nature of Transactions		
National Bank Of Pakistan	Management co's holding company	Musharaka obtained	190,000,000	-
National Bank Of Pakistan	Management co's holding company	Musharaka repaid	173,213,092	161,666,667
National Bank Of Pakistan	Management co's holding company	ljarah disbursed	34,000,000	1,875,000
National Bank Of Pakistan	Management co's holding company	ljarah repaid	37,361,249	45,755,169
National Bank Modaraba Management	Management company	Dividend paid	7,500,000	7,500,000
Profit / expenses during the period				
National Bank Modaraba	Management company	Management fee	1,467,201	1,901,215
management National Bank Of Pakistan	Management co's holding company	Profit paid	28,540,051	52,484,593
National Bank Of Pakistan	Management co's holding company	ljarah Rentals	34,512,174	44,902,837

Transactions with related parties are carried out at arm's length in the normal course of business. The consideration is computed on commercial terms and conditions except for the modaraba company's management fee as mentioned above.

#### 14 OTHERS

There were no other significant activities since June 30, 2012 affecting the financial statements.

#### 15 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on April 29, 2013 by the Board of Directors of the National Bank Modaraba Management Company Limited.

#### 16 GENERAL

No significant re-arrangements have been made in comparative condensed interim financial statements.

Figures have been rounded off to the nearest rupee.

CHIEF EXECUTIVE OFFICERDIRECTORDIRECTORCHIEF FINANCIAL OFFICERLahore: April 29, 2013

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